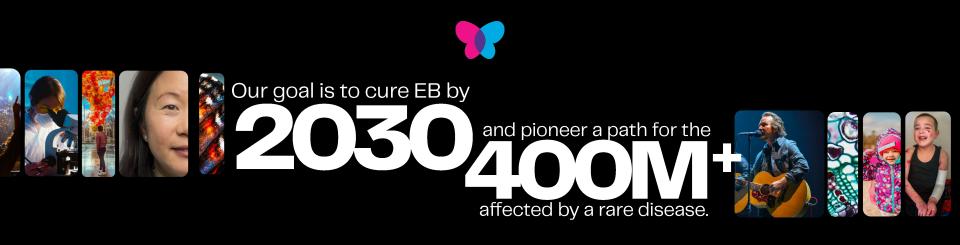


## **EB Research Partnership**

#### 2024 Corporate Partnership Program

**REGISTER INTEREST** 

sponsorships@ebresearch.org



Founded in 2010 by a group of dedicated parents and Jill and Eddie Vedder, EB Research Partnership (EBRP) is the largest global organization dedicated to funding research to treat and cure Epidermolysis Bullosa (EB).

EB is a life-threatening genetic skin disorder that affects children from birth. Individuals with EB, often called "Butterfly Children," lack critical proteins that bind the skin's two layers together. With skin as fragile as the wings of a butterfly, they experience blisters, severe pain, disfigurement, and internal and external wounds that may never heal.

#### Today, there is no cure for individuals battling EB, however, EB Research Partnership is dedicated to changing that.

### **Our Award-Winning Model**

Since 2010, EBRP has made remarkable strides, including raising +\$50M for life-saving research, contributing to a 20x growth in EB clinical trials, and helping to fund the first-ever FDA approved topical gene therapy and treatment for EB families.

This progress would not be possible without our innovative **Venture Philanthropy Model.** 

EBRP ensures sustainable funding for future EB research through a Venture Philanthropy Model. Instead of simply writing checks, EBRP funds research projects in exchange for a financial interest in the work. If those projects succeed, we use the returns from our shares to fund additional EB research.

With this Venture Philanthropy model, EBRP will continue to maximize ROI until EB is history – all the while creating a butterfly effect for thousands of other rare diseases.

### EB is just the beginning.

# Our model can accelerate cures for 7,000 other rare diseases.



Our Venture Philanthropy Model has been highlighted for its leadership by Harvard, Yale, MIT, the Milken Institute, Stanford Social Innovation Review, and more.



### **Our Progress**

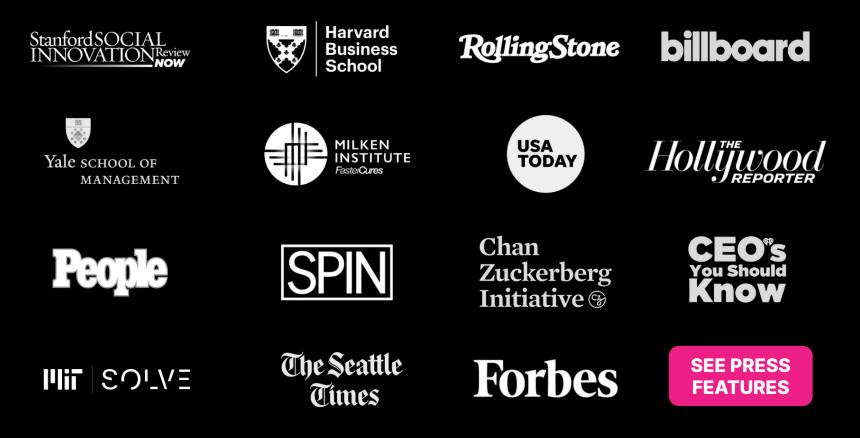
s550M raised for life-saving research

innovative projects funded

growth of EB clinical trials



### 2023 Media & Press



























#### THE EBRP COMMUNITY



followers across social media







### How to Get Involved

#### LEADERSHIP SPONSORSHIP

Our biggest supporters can join Team EBRP as Leadership Sponsors to have a presence across our website, marketing content, and a large variety of world-class and local community events EBRP is hosting both virtually and in-person across the US, AUS, EU, UK, and India.

#### **EVENT SPONSORSHIP**

Your company can choose to sponsor and join us for a selection of the incredible events we have slated for 2024 like Reportin' For Duty in Nashville, Venture Into Cures, Plunge for Elodie happening across the world, or Change for Charley Gala Dinner in Chicago.

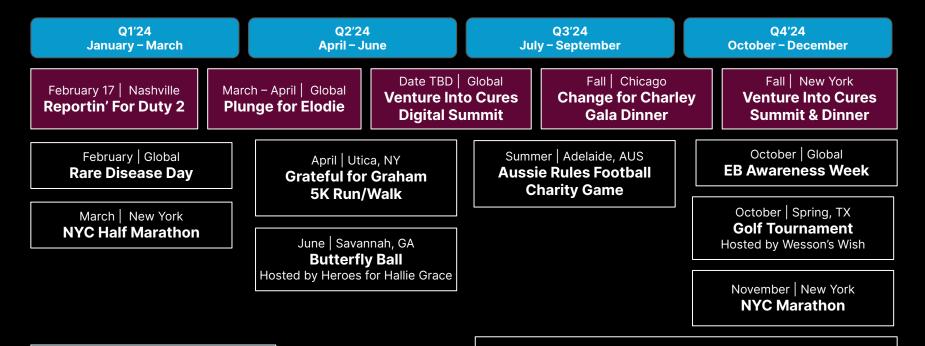
#### **COMMUNITY EVENTS & CONTENT**

Community events & content sponsors are represented as lead EBRP supporters on the EBRP Community Events homepage and choose select Community Council webinars and/or campaigns for brand activation.



### 2024 EBRP Events Calendar





Held 1x per Quarter Community Council Webinars Summer & Fall | Multiple Locations
Darin Mock Racing Community Events

# Leadership Sponsorships

### \$250,000

#### **PREMIER SPONSOR**

- → Recognition as Premier Sponsor on EBRP Website
- → Gold Sponsor Venture Into Cures (Fall, NYC)
- ➔ Presenting Sponsor for Venture Into Cures Digital
- → Presenting Sponsor on EBRP Community Events Page
- → Presenting Sponsor for 2x Community Council Webinars
- → Presenting Sponsor for 1x Co-branded Content Campaign
- → Title Sponsor for Change for Charley (Chicago, IL)
- → Presenting Sponsor for Plunge for Elodie (Multi Location + Digital)

#### → Tax deductible donation

### \$100,000

#### **CHAMPION SPONSOR**

- → Recognition as Champion Sponsor on EBRP Website
- → Silver Sponsor Venture Into Cures (Fall, NYC)
- → Title Sponsor for Venture Into Cures Digital
- → Gold Sponsorship for 1x Co-branded Content OR Community Council
- → Gold Sponsor on EBRP Community Events Page
- → Gold Sponsor for Change for Charley (Chicago, IL)
- → Title Sponsor for Plunge for Elodie (Multi Location + Digital)
- → Tax deductible donation

### \$75,000

#### **GUARDIAN SPONSOR**

- → Recognition as Guardian Sponsor on EBRP Website
- → Silver Sponsor Venture Into Cures
- → Silver Sponsor for 1 Community Council
- → Silver Sponsorship on EBRP Community Events Page
- → Gold Sponsor for Change for Charley (Chicago, IL)
- → Title Sponsor for Plunge for Elodie (Multi Location + Digital)
- → Tax deductible donation

# Leadership Sponsorships

### \$50,000

### \$25,000

#### **PLATINUM SPONSOR**

- → Bronze Sponsor Venture Into Cures (Fall, NYC)
- → Silver Sponsor for 1 Community Council
- → Bronze Sponsorship on EBRP Community Events Page
- → Gold Sponsor for Change for Charley (Chicago, IL)
- → Title Sponsor for Plunge for Elodie (Multi Location + Digital)
- → Tax deductible donation

#### **GOLD SPONSOR**

- → Champion Sponsor Venture Into Cures (Fall, NYC)
- → Bronze Sponsor for 1 Community Council
- → Bronze Sponsorship on EBRP Community Events Page
- → Bronze Sponsor for Change for Charley (Chicago, IL)
- → Platinum Sponsor for Plunge for Elodie (1 Location + Digital)
- → Tax deductible donation

# FLAGSHIP EVENTS

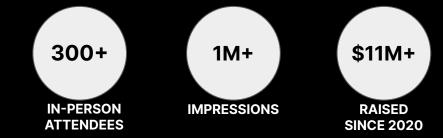
VENTURE INTO

From 2020-2022, the Venture Into Cures digital show has raised incredible awareness and funds for EB, raising over \$6M and reaching +225K unique viewers across more than 70 countries.

Building off of the momentum of these 3 digital shows, EBRP created an in person Venture Into Cures experience in 2023. EBRP brought together the brightest minds across medical research, tech, science, & more, for the inaugural <u>Venture into Cures Summit</u>. This inspiring day of interactive sessions and keynotes was followed by the <u>Venture Into Cures Dinner</u> at and two Eddie Vedder shows at Benaroya Hall with all proceeds supporting EBRP.

Raising over \$11M+ for life-saving research since 2020, the Venture Into Cures franchise has become a powerful force for good in the rare disease community.

In 2024, EBRP will put on another inspiring Venture Into Cures Summit & Dinner - it is not to be missed!







#### FLAGSHIP EVENT | DATE & LOCATION TBD



### **VENTURE INTO CURES**

#### PAST GUESTS



# SPONSORSHIP LEVELS

\$100,000

### \$250,000

#### **PLATINUM SPONSOR**

- → 25 tickets to both Venture Into Cures Dinner
- → 25 tickets to access Venture into Cures Summit
- → Sponsorship of 10 EB families to attend the event
- → Acknowledgement in commemorative booklet & at event
- → Logo on Step & Repeat
- → Logo on Photobooth
- → 150-word corporate message on Venture into Cures website
- → Company logo on Venture into Cures website with link to
- → company's website
- → 1x co-written Press Release
- → 1x co-branded email blast
- → 2x dedicated social media posts
- → Tax deductible donation

#### **GOLD SPONSOR**

- → 15 tickets to access Venture into Cures Summit
- → 15 tickets to Venture into Cures Dinner
- → Sponsorship of 4 EB families to attend the event
- → Brand recognition in commemorative booklet & at event
- → 100-word corporate message on Venture into Cures website
- → Company logo on Venture into Cures website with link to
- → company's website
- $\rightarrow$  2x dedicated social media post
- → 1x co-branded email blast
- → Tax deductible donation

### \$50,000

#### SILVER SPONSOR

- → 10 tickets to access Venture into Cures Summit
- → 10 tickets to Venture into Cures Dinner
- → Sponsorship of 2 EB families to attend the event
- Brand recognition in commemorative booklet and at event
- → 50-word corporate message on Venture into Cures website
- → Company logo on Venture into Cures website with link to
- → company's website
- → 1x dedicated social media post
- → Tax deductible donation

## SPONSORSHIP LEVELS

\$10,000

### \$25,000

#### **BRONZE SPONSOR**

- → 5 tickets to access Venture into Cures Summit
- → 5 tickets to Venture into Cures Dinner
- → Sponsorship of 1 EB family to attend the event
- → Brand recognition in commemorative booklet
- → Company logo on Venture into Cures website with link to company's website
- → Tax deductible donation

#### **CHAMPION SPONSOR**

- → 2 tickets to Venture Into Cures Dinner
- → 2 tickets to access Venture into Cures Summit
- → Sponsorship of 1 EB individual to attend the event
- → Brand recognition in commemorative booklet
- → Company logo on Venture into Cures website with link to company's website
- → Tax deductible donation

### \$5,000

#### **ADVOCATE SPONSOR**

- → 1 ticket to access Venture into Cures Summit
- → 1 ticket to access Venture into Cures Dinner
- → Acknowledgement on Venture Into Cures website
- → Tax deductible donation



Filmed at the iconic Benaroya Hall, the Venture Into Cures Digital Summit EBRP will showcase inspiring panel conversations and keynote speeches from the inaugural Venture Into Cures Summit in Seattle.

The Venture Into Cures Digital Summit will showcase the brightest minds across medical research, tech, science, and more. These panels and keynotes will bring forth new ideas on how to advance treatments and cures for EB and beyond.

Sponsorship opportunities include, but are not limited to...

- → Presenting Sponsor Opportunity
- → Custom digital activation
- → Co-Create additional session
- → Co-Branded content distribution





This digital summit will feature powerful **patient voices** and industry leading speakers such as **Dr. Nicholas Christakis**, **Dr. Jean Tang**, **Former Sec. of HHS Eric Hargan**, **Dr. Eleni Linos**, and **Dr. Greg Licholai**.

### SPONSORSHIP LEVELS

### \$50,000

### \$25,000

### \$10,000

#### **PRESENTING SPONSOR**

- → Acknowledgement on Venture Into Cures digital homepage
- → Acknowledgement as Presenting Sponsor for all marketing
- → Co-create session with EBRP for Summit
- $\rightarrow$  1x co-written press release
- → 1x email blast to EBRP distro list
- → 5x social posts
- $\rightarrow$  Tax deductible donation

#### TITLE SPONSOR

- → Acknowledgement on Venture Into Cures digital homepage
- → Acknowledgement as Title Sponsor for all marketing
- → 1x email blast to EBRP distro list
- → 3x social posts
- → Tax deductible donation

#### **ADVOCATE SPONSOR**

- → Acknowledgement on Venture Into Cures digital homepage
- → Acknowledgement as Advocate Sponsor for all marketing
- → 1x social post
- → Tax deductible donation

### Plunge for Elodie 2024

Named after 7-year-old Elodie Kubik, who lives with a severe form of EB, the Plunge began as a local effort in Massachusetts, organized by childhood friends of Elodie's mom. They wanted to do more for the family than just offer emotional support. Thus, the first Plunge for Elodie took place in 2018.

### Our goal in 2024 is to raise \$500K, which will bring our total impact to \$2.5M!

As we enter the 7th year of the Plunge, we are filled with more hope than ever. In May 2023, we saw the first-ever FDA approved EB treatment. Funds raised from the Plunge for Elodie will go directly towards EB Research Partnership so they can continue to fund critical, life-saving research until there is a cure.







#### WATCH OUR STORY



### Plunge for Elodie 2024

#### **15 PLUNGE LOCATIONS...& COUNTING!**



- **UNITED STATES & CANADA** 
  - ★Boston, MA
  - ★ Chicago, IL
- $\star$  Cleveland, OH
- ★ Greensboro, NC
- ★Los Angeles, CA
- ★ Nashville, TN
- ★ New York, NY

- ★ Pittsburgh, PA
- ★ San Francisco, CA
- ★ Seattle, WA
- ★Utica, NY
- ★ Wellesley, MA

#### AUSTRALIA

- ★ Sydney
- ★ Gold Coast
- ★ Adelaide
- ★ Melbourne

#### UNITED KINGDOM

- ★ London
- ★North Devon

#### **PLUNGE IN THE PRESS**



#### = People SUBSCRIBE

#### LIFESTYLE > HEALTH

6-Year-Old Enjoys Fundraiser for Her Rare Disease: I Wore 'a Unicorn Onesie and Butterfly Wings!'

The "Plunge for Elodie" raises awareness and funds for critical research to treat and cure Epidermolysis Bullosa (EB)

y Lizzie Hyman | Published on April 7, 2023 02:31PM EDT



Wellesley residents support fund-raiser for 'Butterfly Children'

By Meghan Sorensen Globe Correspondent, Updated March 27, 2020, 1:55 p.m.





SUBSCRIB

E People

Parents Fight to Find Cure for Toddler Suffering From Rare Skin Disease: She's Covered in 'Wounds'

Emily and David Kubik are doing all they can to cure their daughter Eladie of a rare skin condition that leaves her covered in wounds and blisters

By Char Adams | Published on March 15, 2018 05:04PM EDT



### **SPONSORSHIP LEVELS**

### \$20,000

### \$10,000

### \$5,000

#### **PRESENTING SPONSOR**

- → Headline banner on Plunge for Elodie flagship website
- → 3x Social media promotions (EBRP, EBRPA, Plunge for Elodie)
- → Dedicated email blast to Plunge for Elodie participants
- → 1x EBRP join Press Release
- → Special recognition during all Plunge live events
- $\rightarrow$  Logo on all event signage
- → Tax deductible donation

#### TITLE SPONSOR

- → Presence on Plunge for Elodie flagship website
- → 1x Social media promotions (EBRP, EBRPA, Plunge for Elodie)
- → 1x EBRP join Press Release
- → Special recognition during one live Plunge event
- → Logo on all event signage at one Plunge live event
- $\rightarrow$  Tax deductible donation

#### PLATINUM SPONSOR

- → Presence on one Plunge location website & fundraising page
- → 1x Social media promotions (EBRP, Plunge for Elodie)
- → Special recognition during one live Plunge events
- → Logo on all event signage at one Plunge live event
- → Tax deductible donation

### **Change for Charley**

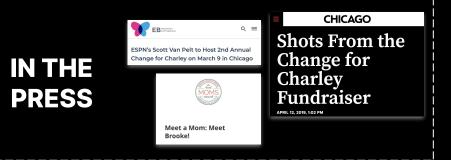
Change for Charley was founded by the Kauf Family in honor of 11-year-old Charley Kauf, who lives with EB. Change for Charley is an inspiring event that has raised over \$1M raised to date. All proceeds benefit EB Research Partnership, the leading nonprofit searching for a cure.

Change for Charley, is an inspiring evening emceed by ESPN's Scott Van Pelt featuring an exclusive live auction, food & cocktails from local Chicago staples, and amazing entertainment.

### CHANGE CHARLEY









### SPONSORSHIP LEVELS

### \$30,000

#### **TITLE SPONSOR**

- → Private meet and greet with Scott Van Pelt at the event
- → Recognition during the Live Program (Potential Award Given)
- → Large corporate logo in all marketing materials at the event
- → Listing on pre/post event outreach and communications as Title Sponsor
- → Exclusive recognition at the bar areas
- → 12 complimentary tickets to the event
- → Tax deductible donation

### PLATINUM SPONSOR

\$20,000

- → Large corporate logo in all marketing materials at the event
- → Listing on pre/post event outreach and communications as Platinum Sponsor
- → 10 complimentary tickets to the event
- → Tax deductible donation

### \$12,500

#### **GOLD SPONSOR**

- → Corporate logo in all marketing materials at the event
- Listing on pre/post event outreach and communications as Gold Sponsor
- → 8 complimentary tickets to the event
- → Tax deductible donation

#### FLAGSHIP EVENT | FEBRUARY 17, 2024 | NASHVILLE

### **Reportin' For Duty**

#### TO BENEFIT EB RESEARCH PARTNERSHIP

The late, great entertainer Leslie Jordan coined the phrase **'Reportin' for Duty'** to describe his personal calling to a life of service. In February 2023, a diverse group of artists including Eddie Vedder, Maren Morris, Brothers Osborne, Lukas Nelson, Ashley McBryde and more – came together on the Grand Ole Opry stage under to celebrate the light and love of Leslie Jordan and to benefit EB Research Partnership.

On Saturday, February 17, we will hold a **concert at Humble Baron at the Nearest Green Whiskey Distillery** with the important goal of raising money and awareness for children battling EB while delivering the ultimate, live event experience.

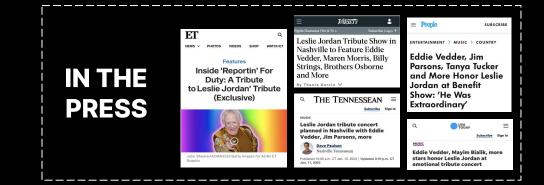














# COMMUNITY EVENTS & CONTENT

### **Community Council Webinars**

The Community Council helps drive research efforts by educating the EB community with reliable and up-to-date information from trusted specialists in the EB space.

Throughout the year, EBRP hosts discussions on topics like current research, clinical trials, understanding EB, and more. All sessions are publicly available and archived on the **EBRP website** and **YouTube channel**.

Some previous topics for Community Councils have included wound care best practices and tips, clinical trials updates, caregiver and mental health resources, and more.



#### WATCH PAST COMMUNITY COUNCILS



#### Community Council October 27, 2020 Abeona's VIITAL<sup>M</sup> Phase III Study | EB Wound Care Tips

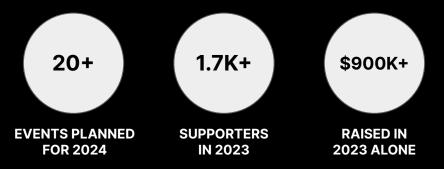


### **Community Events**

Community events, or EB Active, is a way for inspired individuals to create their own events and fundraisers in their community to raise awareness and funds for EBRP. These are intimate events with high impact. Often led by an EB family, these are an opportunity to get to know our community of patients, caretakers, donors, and supporters – and have some fun!

Past community events have included plunges, hot coco stands, 5Ks, poker nights, Trans-Am car races, wine tasting, and more!

These events are run by local communities with full support from the EBRP team to ensure maximum impact and a great experience for hosts, partners and guests alike.















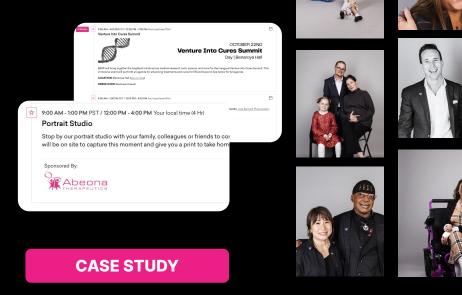
### **Co-Branded Content**

We also invite our Annual Partners to co-create content with EB Research Partnership.

Whether it's a global brand campaign, a custom webinar, or a brand activation our Annual Partners will have the opportunity to engage with our community, followers, subscribers, and EB families and select EBRP ambassadors.

These co-branded campaigns are promoted across channels and platforms via EBRP's...





For our Venture Into Cures Summit in Seattle EBRP partnered with Abeona Therapeutics to execute a high quality portrait studio for patients and families. The portrait studio was conveniently located at the check in table at the Summit which produced incredible marketing images for Abeona, lots of user-generated social media content, and a memorable keepsake for attendees.

### EBRP COMMUNITY SPONSORSHIP LEVELS

### \$75,000

#### **PRESENTING SPONSOR**

- → Presenting Sponsor for 2x Community Council Webinars with opportunity to present
- → 1x Co-Branded Content Campaign
- → Recognition as Presenting Sponsor on EBRP Community Events Page

#### **GOLD SPONSOR**

\$20,000

- → 1x Co-Branded Content Campaign
- → Gold Sponsor at 1x Community Council Webinar with opportunity to present
- → Recognition as Gold Sponsor on EBRP Community Events Page

#### SILVER SPONSOR

\$10,000

#### → Silver Sponsor at 1x Community Council Webinar with opportunity to present

→ Recognition as Silver Sponsor on EBRP Community Events Page

#### **BRONZE SPONSOR**

\$5,000

→ Recognition as Bronze Sponsor on EBRP Community Events Page



# **THANK YOU!**

#### **REGISTER INTEREST**

sponsorships@ebresearch.org